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A MuniMae Company

March 3, 2004

Mr. Phillip "Flip" Schultz

Dear Flip:

I can't thank you enough for your wonderful performance at the 11th Annual "Coveted" Midland Cup. You had the audience falling out of their chairs with laughter, including my bosses, for which I am most grateful. I have received nothing but rave reviews about your act.

You really got to know the audience and gear the show toward them. Your audience interaction and improvisation was among the best I've ever seen. You are very talented and everyone who attended is convinced that yours will become a household name. George Carlin's quote of "he's like an ostrich on PCP" sums you up perfectly!

On behalf of MMA Financial, and all of our guests, thank you so much for all of the laughs, which set the perfect tone for our entire event. If we had paid you 5 times what we did, we would still be delighted (but when I call you again, I will deny ever saying so). If you ever need a reference, please don't hesitate to ask. Many of us will be coming to see you when you're in Tampa in May so until then, continued success to you.

Most sincerely,

Kathleen Mott